Searching for politically relevant information Samantha J. Lauf, Frank J. Gonzalez, Kevin B. Smith, & John R. Hibbing University of Nebraska - Lincoln

Introduction

A substantial amount of research explores the ways in which people evaluate candidates for political office and the information they use to make voting decisions¹. However, existing research remains limited to explaining these processes as they relate to information that is explicitly political and doesn't address the role of party cues. **This study investigated how voters prioritize different political and nonpolitical categories of information and how their information-search strategies change in response to party cues.** ¹Lau, R. R., & Redlawsk, D. P. (2006). *How voters decide: Information processing in election campaigns*. New York: Cambridge University Press.

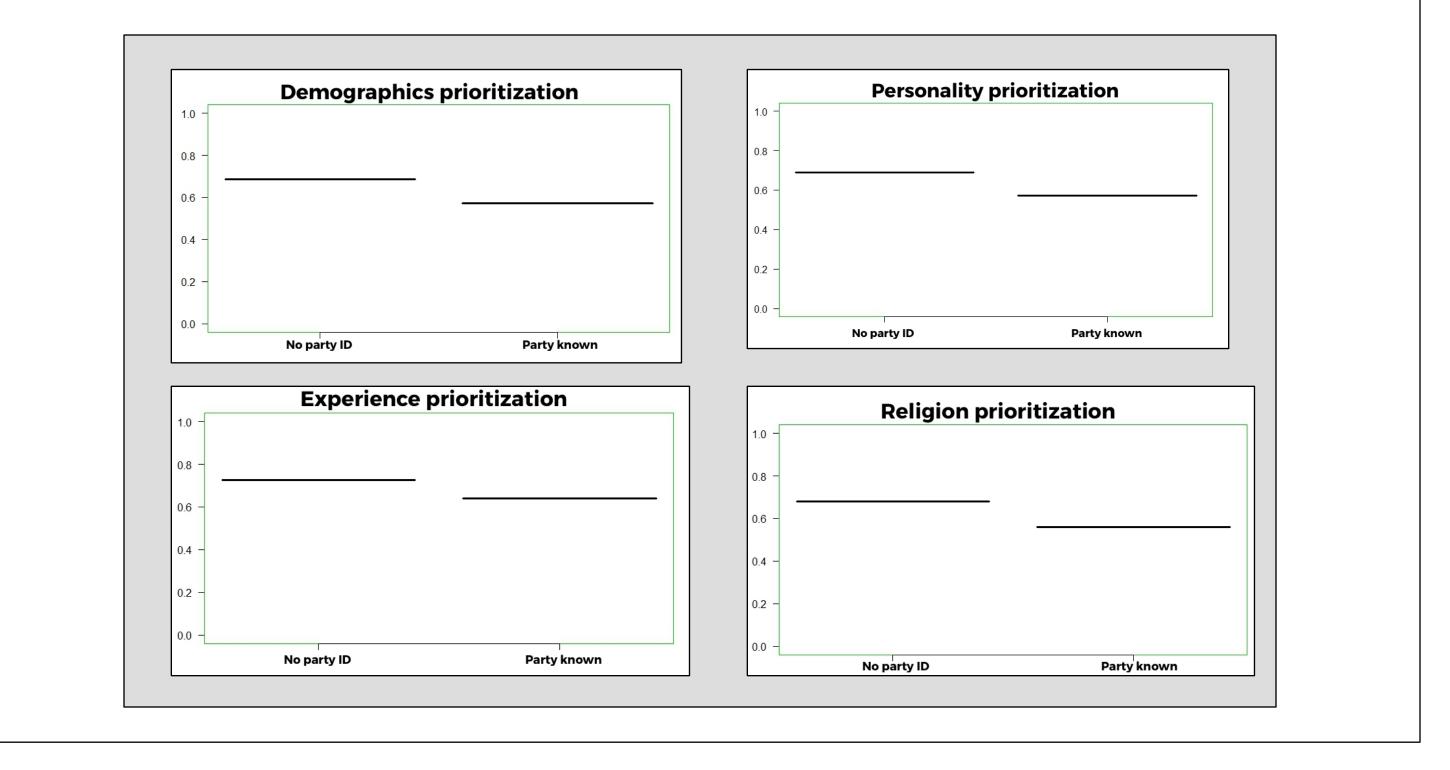
Methods

A timed information board task was used to test these differences across two hypothetical elections (illustrated below). Participants were presented with, and instructed to choose from, these various categories of political and nonpolitical information for two minutes before selecting which candidate they would vote for.

Condition A – No party ID					
Candidate 1		Candidate 2			
Appearance	Demographics	Appearance	Demographics		
Economic Issues	Experience	Economic Issues	Experience		
Personality	Religion	Personality	Religion		
Scandal	Social Issues	Scandal	Social Issues		
Viability		Viability			

Condition B – Party Known						
Candidate 3 - Republican		Candidate 4 - Democrat				
Appearance	Demographics	Appearance	Demographics			
Economic Issues	Experience	Economic Issues	Experience			
Personality	Religion	Personality	Religion			
Scandal	Social Issues	Scandal	Social Issues			
Viability		Viability				

In the absence of party cues, participants did not prioritize categories of information from which candidates' political party affiliations could be inferred. Instead, they differentially prioritized four categories of information: demographics, personality, experience and religion.



When candidates' political party affiliation was unknown, participants did not differentially prioritize politically relevant information categories. Instead, they more highly prioritized the nonpolitical categories of information, suggesting that party cues may not be conveying politically relevant information to voters.

Results

Conclusion